

BANCOLOMBIA, S.A.
ESTADISTICAS FINANCIERAS
A SEPTIEMBRE 2018
(En Miles de Balboas)

| | 2016 | 2017 | | | | 2018 | | | |
|---------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|-----------|
| | Diciembre | Marzo | Junio | Septiembre | Diciembre | Marzo | Junio | Septiembre | Diciembre |
| BALANCE DE SITUACION | | | | | | | | | |
| TOTAL DE ACTIVOS | 480,310.68 | 454,858.61 | 504,371.31 | 508,536.56 | 606,523.34 | 512,789.87 | 573,229.46 | 768,085.95 | 0.00 |
| ACTIVOS LIQUIDOS | 136,067.31 | 101,651.32 | 87,571.81 | 88,281.20 | 317,258.30 | 173,281.83 | 83,139.34 | 290,040.90 | 0.00 |
| TOTAL DE PRESTAMOS | 342,139.71 | 350,985.54 | 413,951.53 | 416,913.48 | 287,350.10 | 335,642.22 | 484,993.80 | 472,244.98 | 0.00 |
| LOCALES | 16,139.71 | 24,985.54 | 47,951.53 | 56,913.48 | 62,925.96 | 68,551.21 | 70,707.26 | 74,430.87 | 0.00 |
| EXTRANJEROS | 326,000.00 | 326,000.00 | 366,000.00 | 360,000.00 | 224,424.14 | 267,091.01 | 414,286.54 | 397,814.11 | 0.00 |
| TOTAL DE INVERSIONES | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL DE DEPOSITOS | 334,425.45 | 257,602.80 | 249,502.60 | 195,386.34 | 289,193.28 | 227,664.21 | 238,876.69 | 323,934.09 | 0.00 |
| LOCALES | 32,172.91 | 39,938.78 | 34,907.82 | 34,907.82 | 38,927.43 | 38,927.43 | 30,152.89 | 30,152.89 | 0.00 |
| DEPOSITOS DE OFICIALES | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| DEPOSITOS DE PARTICULARES | 20,172.91 | 15,938.78 | 14,907.82 | 14,907.82 | 18,927.43 | 18,927.43 | 17,948.73 | 17,948.73 | 0.00 |
| DEPOSITOS DE BANCOS | 12,000.00 | 24,000.00 | 20,000.00 | 20,000.00 | 20,000.00 | 20,000.00 | 12,204.16 | 12,204.16 | 0.00 |
| EXTRANJEROS | 302,252.55 | 217,664.03 | 214,594.78 | 160,478.52 | 250,265.85 | 188,736.78 | 208,723.80 | 293,781.20 | 0.00 |
| DEPOSITOS DE OFICIALES | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| DEPOSITOS DE PARTICULARES | 167,252.55 | 147,664.03 | 198,311.00 | 159,246.90 | 152,110.54 | 180,581.49 | 197,395.13 | 284,925.48 | 0.00 |
| DEPOSITOS DE BANCOS | 135,000.00 | 70,000.00 | 16,283.77 | 1,231.62 | 98,155.30 | 8,155.29 | 11,328.67 | 8,855.72 | 0.00 |
| PATRIMONIO TOTAL | 42,731.66 | 43,888.77 | 52,081.07 | 54,238.93 | 63,686.68 | 62,644.33 | 63,674.26 | 66,857.16 | 0.00 |
| PROMEDIO (12 MESES) | | | | | | | | | |
| TOTAL DE ACTIVOS | 466,478.51 | 493,468.91 | 486,142.99 | 515,546.37 | 543,417.01 | 483,824.24 | 538,800.38 | 638,311.25 | 0.00 |
| ACTIVOS GENERADORES DE INGRESOS | 378,737.03 | 385,391.05 | 417,348.52 | 421,555.37 | 314,744.91 | 343,313.88 | 449,472.67 | 444,579.23 | 0.00 |
| TOTAL DE PRESTAMOS | 378,737.03 | 385,391.05 | 417,348.52 | 421,555.37 | 314,744.91 | 343,313.88 | 449,472.67 | 444,579.23 | 0.00 |
| TOTAL DE INVERSIONES | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| PATRIMONIO TOTAL | 35,282.57 | 36,047.08 | 39,230.71 | 40,605.88 | 53,209.17 | 53,266.55 | 57,877.66 | 60,548.05 | 0.00 |
| ESTADO DE GANANCIAS Y PERDIDAS | | | | | | | | | |
| INGRESOS POR INTERESES | 12,562.61 | 4,184.75 | 8,958.53 | 14,434.13 | 20,228.56 | 5,017.55 | 11,151.34 | 19,065.69 | 0.00 |
| EGRESOS DE OPERACIONES | 9,860.76 | 2,322.64 | 4,572.61 | 7,157.83 | 9,832.94 | 2,835.38 | 5,965.67 | 10,121.15 | 0.00 |
| INGRESO NETO DE INTERESES | 2,701.86 | 1,862.11 | 4,385.93 | 7,276.30 | 10,395.62 | 2,182.17 | 5,185.67 | 8,944.53 | 0.00 |
| OTROS INGRESOS | 3,353.77 | 3.32 | 9.45 | 17.27 | 37.11 | 233.23 | 246.99 | 271.29 | 0.00 |

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|---|------------|------------|------------|------------|-----------|-----------|-----------|-----------|------|
| INGRESO DE OPERACIONES | 6,055.62 | 1,865.43 | 4,395.38 | 7,293.56 | 10,432.73 | 2,415.40 | 5,432.66 | 9,215.82 | 0.00 |
| EGRESOS GENERALES | 1,475.76 | 356.85 | 796.63 | 1,443.67 | 2,082.44 | 757.38 | 1,311.90 | 2,040.70 | 0.00 |
| UTILIDAD ANTES DE PROVISIONES | 4,579.87 | 1,508.58 | 3,598.75 | 5,849.90 | 8,350.28 | 1,658.02 | 4,120.76 | 7,175.12 | 0.00 |
| UTILIDAD DEL PERIODO | (9,101.81) | 1,157.11 | 9,349.40 | 11,507.27 | 20,955.02 | 1,532.75 | 2,562.68 | 5,745.57 | 0.00 |
| CALIDAD DE ACTIVOS | | | | | | | | | |
| TOTAL DE PRESTAMOS VENCIDOS | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL PROVISIONES PARA PRESTAMOS | 13,228.19 | 13,228.19 | 7,916.00 | 7,916.00 | 0.00 | 2,743.96 | 4,092.15 | 3,958.89 | 0.00 |
| PRESTAMOS VENCIDOS / PRESTAMOS TOTALES (%) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| PROVISIONES / PRESTAMOS VENCIDOS (%) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| PROVISIONES PARA PRESTAMOS / PRESTAMOS TOTALES (%) | 3.87 | 3.77 | 1.91 | 1.90 | 0.00 | 0.82 | 0.84 | 0.84 | 0.00 |
| RAZONES DE CAPITAL | | | | | | | | | |
| PATRIMONIO / ACTIVOS TOTALES (%) | 8.90 | 9.65 | 10.33 | 10.67 | 10.50 | 12.22 | 11.11 | 8.70 | 0.00 |
| PATRIMONIO / ACTIVOS GENERADORES DE INGRESOS (%) | 12.49 | 12.50 | 12.58 | 13.01 | 22.16 | 18.66 | 13.13 | 14.16 | 0.00 |
| PATRIMONIO / PRESTAMOS TOTALES (%) | 12.49 | 12.50 | 12.58 | 13.01 | 22.16 | 18.66 | 13.13 | 14.16 | 0.00 |
| INDICE DE ADECUACION DE CAPITAL | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| LIQUIDEZ | | | | | | | | | |
| ACTIVOS LIQUIDOS / TOTAL DE DEPOSITOS (%) | 40.69 | 39.46 | 35.10 | 45.18 | 109.70 | 76.11 | 34.80 | 89.54 | 0.00 |
| ACTIVOS LIQUIDOS / ACTIVOS TOTALES (%) | 28.33 | 22.35 | 17.36 | 17.36 | 52.31 | 33.79 | 14.50 | 37.76 | 0.00 |
| ACTIVOS LIQUIDOS + INVERSIONES / DEPOSITOS TOTALES (%) | 40.69 | 39.46 | 35.10 | 45.18 | 109.70 | 76.11 | 34.80 | 89.54 | 0.00 |
| RENTABILIDAD | | | | | | | | | |
| UTILIDAD NETA / ACTIVOS GENERADORES DE INGRESOS (PROMEDIO) (%) | (2.40) | 1.20 | 4.48 | 3.64 | 6.66 | 1.79 | 1.14 | 1.72 | 0.00 |
| UTILIDAD NETA / TOTAL DE ACTIVOS (PROMEDIO) (%) | (1.95) | 0.94 | 3.85 | 2.98 | 3.86 | 1.27 | 0.95 | 1.20 | 0.00 |
| UTILIDAD NETA / PATRIMONIO TOTAL (PROMEDIO) (%) | (25.80) | 12.84 | 47.66 | 37.79 | 39.38 | 11.51 | 8.86 | 12.65 | 0.00 |
| INGRESOS POR INTERESES / ACTIVOS GENERADORES DE INGRESOS (PROMEDIO) (%) | 3.32 | 4.34 | 4.29 | 4.57 | 6.43 | 5.85 | 4.96 | 5.72 | 0.00 |
| EGRESOS OPERACIONES / ACTIVOS GENERADORES DE INGRESOS (PROMEDIO) (%) | 2.60 | 2.41 | 2.19 | 2.26 | 3.12 | 3.30 | 2.65 | 3.04 | 0.00 |
| INGRESOS NETOS POR INTERESES / ACTIVOS GENERADORES DE INGRESOS (PROMEDIO) (%) | 0.71 | 1.93 | 2.10 | 2.30 | 3.30 | 2.54 | 2.31 | 2.68 | 0.00 |
| EGRESOS GENERALES / INGRESOS DE OPERACIONES (%) | 24.37 | 19.13 | 18.12 | 19.79 | 19.96 | 31.36 | 24.15 | 22.14 | 0.00 |
| OTROS INGRESOS / ACTIVOS GENERADORES DE INGRESOS (PROMEDIO) (%) | 0.89 | 0.00 | 0.00 | 0.01 | 0.01 | 0.27 | 0.11 | 0.08 | 0.00 |
| PRODUCTIVIDAD | | | | | | | | | |
| NUMERO DE EMPLEADOS | 3.00 | 3.00 | 3.00 | 2.00 | 3.00 | 5.00 | 6.00 | 7.00 | 0.00 |
| NUMERO DE SUCURSALES | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 | 0.00 |
| PRESTAMOS / EMPLEADOS | 114,046.57 | 116,995.18 | 137,983.84 | 208,456.74 | 95,783.37 | 67,128.44 | 80,832.30 | 67,463.57 | 0.00 |
| DEPOSITOS TOTALES / EMPLEADOS | 111,475.15 | 85,867.60 | 83,167.53 | 97,693.17 | 96,397.76 | 45,532.84 | 39,812.78 | 46,276.30 | 0.00 |
| UTILIDAD NETA / EMPLEADOS | (3,033.94) | 385.70 | 3,116.47 | 5,753.64 | 6,985.01 | 306.55 | 427.11 | 820.80 | 0.00 |
| TASA DE CRECIMIENTO (12 MESES) | | | | | | | | | |
| ACTIVOS (%) | 6.11 | (14.51) | 7.79 | (2.68) | 26.28 | 12.74 | 13.65 | 51.04 | 0.00 |
| PRESTAMOS (%) | (17.62) | (16.39) | (1.61) | (2.18) | (16.01) | (4.37) | 17.16 | 13.27 | 0.00 |
| LOCALES (%) | (46.97) | (16.15) | 79.29 | 117.25 | 289.88 | 174.36 | 47.46 | 30.78 | 0.00 |
| EXTRANJEROS (%) | (15.30) | (16.41) | (7.11) | (10.00) | (31.16) | (18.07) | 13.19 | 10.50 | 0.00 |
| DEPOSITOS (%) | (20.55) | (48.34) | (42.69) | (59.93) | (13.53) | (11.62) | (4.26) | 65.79 | 0.00 |

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|-------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------|
| LOCALES (%) | 109.31 | 63.80 | 28.58 | (10.88) | 20.99 | (2.53) | (13.62) | (13.62) | 0.00 |
| EXTRANJEROS (%) | (25.47) | (54.10) | (47.43) | (64.21) | (17.20) | (13.29) | (2.74) | 83.07 | 0.00 |
| PATRIMONIO (%) | 53.53 | 55.60 | 97.42 | 101.09 | 49.04 | 42.73 | 22.26 | 23.26 | 0.00 |
| UTILIDAD NETA (%) | (351.33) | 211.13 | (743.40) | (1,437.04) | (330.23) | 32.46 | (72.59) | (50.07) | 0.00 |
| CLASIFICACION PRESTAMOS | | | | | | | | | |
| NORMAL | 326,000.00 | 334,845.83 | 413,951.53 | 416,913.48 | 287,350.10 | 338,386.18 | 401,885.95 | 389,309.88 | 0.00 |
| MENCION ESPECIAL | 29,367.90 | 29,367.90 | 0.00 | 0.00 | 0.00 | 0.00 | 87,200.00 | 86,894.00 | 0.00 |
| SUBNORMAL | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| DUDOSO | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| IRRECUPERABLE | 0.00 | 0.00 | 7,916.00 | 7,916.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| TASA DE INTERES ACTIVA | | | | | | | | | |
| COMERCIO | | | | | | | | | |
| AL POR MAYOR | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| AL POR MENOR | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| CONSUMO | | | | | | | | | |
| VIVIENDA HIPOTECARIA | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| PRESTAMO PERSONAL AUTO | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| PRESTAMO PERSONAL | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| TARJETA DE CREDITO | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| TASA DE INTERES PASIVA | | | | | | | | | |
| PERSONA NATURAL | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| PERSONA JURIDICA | 3.72 | 3.69 | 4.09 | 4.09 | 3.81 | 3.81 | 3.88 | 3.88 | 0.00 |