

**BANCOLOMBIA, S.A.**  
**ESTADISTICAS FINANCIERAS**  
**A DICIEMBRE 2020**  
**( En Miles de Balboas )**

|                                       | 2018       | 2019       |            |            |            | 2020         |              |              |              |
|---------------------------------------|------------|------------|------------|------------|------------|--------------|--------------|--------------|--------------|
|                                       | Diciembre  | Marzo      | Junio      | Septiembre | Diciembre  | Marzo        | Junio        | Septiembre   | Diciembre    |
| <b>BALANCE DE SITUACION</b>           |            |            |            |            |            |              |              |              |              |
| TOTAL DE ACTIVOS                      | 727,136.11 | 789,489.97 | 927,369.57 | 833,625.11 | 806,627.96 | 1,104,537.52 | 1,504,439.88 | 1,214,058.86 | 1,017,969.35 |
| ACTIVOS LIQUIDOS                      | 221,676.34 | 256,237.55 | 425,771.29 | 279,321.06 | 186,494.81 | 302,011.84   | 778,235.17   | 558,923.05   | 302,783.68   |
| TOTAL DE PRESTAMOS                    | 500,961.85 | 528,107.26 | 496,950.84 | 550,232.64 | 615,609.80 | 796,948.88   | 721,416.65   | 599,944.99   | 661,358.88   |
| LOCALES                               | 74,373.24  | 79,173.74  | 78,938.01  | 128,366.25 | 226,792.96 | 306,579.27   | 306,054.64   | 196,269.05   | 195,321.49   |
| EXTRANJEROS                           | 426,588.61 | 448,933.52 | 418,012.84 | 421,866.39 | 388,816.84 | 490,369.62   | 415,362.01   | 403,675.94   | 466,037.39   |
| TOTAL DE INVERSIONES                  | 0.00       | 0.00       | 0.00       | 0.00       | 0.00       | 0.00         | 0.00         | 49,985.00    | 49,999.00    |
| TOTAL DE DEPOSITOS                    | 359,148.58 | 384,275.89 | 546,633.81 | 534,400.55 | 550,740.02 | 762,532.96   | 1,034,519.12 | 1,121,018.32 | 925,735.73   |
| LOCALES                               | 32,465.69  | 46,186.66  | 57,412.39  | 62,529.33  | 60,817.81  | 250,395.40   | 117,720.89   | 180,186.90   | 129,234.41   |
| DEPOSITOS DE OFICIALES                | 0.00       | 0.00       | 1,007.53   | 1,022.93   | 1,028.97   | 1,000.00     | 500.00       | 501.64       | 0.00         |
| DEPOSITOS DE PARTICULARES             | 16,100.00  | 14,107.53  | 14,220.00  | 14,220.00  | 17,300.00  | 3,800.00     | 11,300.00    | 3,800.00     | 3,300.00     |
| DEPOSITOS DE BANCOS                   | 16,365.69  | 32,079.14  | 42,184.86  | 47,286.40  | 42,488.84  | 245,595.40   | 105,920.89   | 175,885.25   | 125,934.41   |
| EXTRANJEROS                           | 326,682.89 | 338,089.23 | 489,221.42 | 471,871.21 | 489,922.21 | 512,137.56   | 916,798.23   | 940,831.43   | 796,501.32   |
| DEPOSITOS DE OFICIALES                | 0.00       | 0.00       | 144,583.18 | 70,597.00  | 87,887.00  | 73,254.00    | 115,152.62   | 176,036.36   | 137,399.66   |
| DEPOSITOS DE PARTICULARES             | 319,057.53 | 314,420.73 | 314,345.28 | 370,911.56 | 370,629.03 | 325,410.00   | 592,476.99   | 737,014.95   | 621,259.85   |
| DEPOSITOS DE BANCOS                   | 7,625.36   | 23,668.50  | 30,292.96  | 30,362.66  | 31,406.18  | 113,473.56   | 209,168.61   | 27,780.12    | 37,841.82    |
| PATRIMONIO TOTAL                      | 61,561.00  | 64,563.97  | 62,242.28  | 67,655.26  | 68,734.15  | 72,160.97    | 74,579.01    | 73,111.49    | 76,389.03    |
| <b>PROMEDIO (12 MESES)</b>            |            |            |            |            |            |              |              |              |              |
| TOTAL DE ACTIVOS                      | 666,829.73 | 651,139.92 | 750,299.52 | 800,855.53 | 766,882.04 | 947,013.74   | 1,215,904.73 | 1,023,841.98 | 912,298.66   |
| ACTIVOS GENERADORES DE INGRESOS       | 394,155.98 | 431,874.74 | 490,972.32 | 511,238.81 | 558,285.83 | 662,528.07   | 609,183.75   | 600,081.32   | 663,483.84   |
| TOTAL DE PRESTAMOS                    | 394,155.98 | 431,874.74 | 490,972.32 | 511,238.81 | 558,285.83 | 662,528.07   | 609,183.75   | 575,088.82   | 638,484.34   |
| TOTAL DE INVERSIONES                  | 0.00       | 0.00       | 0.00       | 0.00       | 0.00       | 0.00         | 0.00         | 24,992.50    | 24,999.50    |
| PATRIMONIO TOTAL                      | 62,623.84  | 63,604.15  | 62,958.27  | 67,256.21  | 65,147.57  | 68,362.47    | 68,410.65    | 70,383.38    | 72,561.59    |
| <b>ESTADO DE GANANCIAS Y PERDIDAS</b> |            |            |            |            |            |              |              |              |              |
| INGRESOS POR INTERESES                | 27,987.44  | 9,985.92   | 20,440.75  | 30,262.52  | 39,377.27  | 8,051.23     | 15,181.77    | 21,258.89    | 26,585.33    |
| EGRESOS DE OPERACIONES                | 15,164.94  | 5,658.25   | 11,780.80  | 18,216.10  | 23,649.13  | 5,095.60     | 10,832.57    | 17,829.25    | 21,565.33    |
| INGRESO NETO DE INTERESES             | 12,822.49  | 4,327.67   | 8,659.96   | 12,046.42  | 15,728.14  | 2,955.63     | 4,349.20     | 3,429.64     | 5,020.00     |
| OTROS INGRESOS                        | 307.40     | 56.94      | 102.91     | 735.96     | 1,756.46   | 24.30        | 136.91       | 166.78       | 203.71       |
| INGRESO DE OPERACIONES                | 13,129.89  | 4,384.61   | 8,762.87   | 12,782.38  | 17,484.60  | 2,979.93     | 4,486.11     | 3,596.42     | 5,223.71     |

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|---|-----------|-----------|-----------|------------|-----------|-----------|-----------|------------|-----------|
|   | Diciembre | Marzo     | Junio     | Septiembre | Diciembre | Marzo     | Junio     | Septiembre | Diciembre |
| EGRESOS GENERALES   | 2,832.73  | 722.78    | 1,364.58  | 2,158.49   | 2,987.76  | 760.24    | 1,315.64  | 1,614.01   | 2,083.48  |
| UTILIDAD ANTES DE PROVISIONES   | 10,297.16 | 3,661.83  | 7,398.29  | 10,623.89  | 14,496.84 | 2,219.69  | 3,170.47  | 1,982.41   | 3,140.23  |
| UTILIDAD DEL PERIODO  | 449.41    | 3,316.99  | 995.31    | 6,408.29   | 7,487.17  | 5,040.99  | 7,459.02  | 5,991.51   | 9,269.05  |
| <b>CALIDAD DE ACTIVOS</b>   |           |           |           |            |           |           |           |            |           |
| TOTAL DE PRESTAMOS VENCIDOS   | 0.00      | 0.00      | 0.00      | 0.00       | 0.00      | 0.00      | 0.00      | 0.00       | 0.00      |
| TOTAL PROVISIONES PARA PRESTAMOS  | 12,436.58 | 13,023.35 | 19,166.96 | 17,010.10  | 19,796.55 | 18,587.76 | 17,101.73 | 17,351.90  | 15,182.46 |
| PRESTAMOS VENCIDOS / PRESTAMOS TOTALES (%)                                    | 0.00      | 0.00      | 0.00      | 0.00       | 0.00      | 0.00      | 0.00      | 0.00       | 0.00      |
| PROVISIONES / PRESTAMOS VENCIDOS (%)  | 0.00      | 0.00      | 0.00      | 0.00       | 0.00      | 0.00      | 0.00      | 0.00       | 0.00      |
| PROVISIONES PARA PRESTAMOS / PRESTAMOS TOTALES (%)                            | 2.48      | 2.47      | 3.86      | 3.09       | 3.22      | 2.33      | 2.37      | 2.89       | 2.30      |
| <b>RAZONES DE CAPITAL</b>   |           |           |           |            |           |           |           |            |           |
| PATRIMONIO / ACTIVOS TOTALES (%)  | 8.47      | 8.18      | 6.71      | 8.12       | 8.52      | 6.53      | 4.96      | 6.02       | 7.50      |
| PATRIMONIO / ACTIVOS GENERADORES DE INGRESOS (%)                              | 12.29     | 12.23     | 12.52     | 12.30      | 11.17     | 9.05      | 10.34     | 11.25      | 10.74     |
| PATRIMONIO / PRESTAMOS TOTALES (%)  | 12.29     | 12.23     | 12.52     | 12.30      | 11.17     | 9.05      | 10.34     | 12.19      | 11.55     |
| INDICE DE ADECUACION DE CAPITAL   | 0.00      | 0.00      | 0.00      | 0.00       | 0.00      | 0.00      | 0.00      | 0.00       | 0.00      |
| <b>LIQUIDEZ</b>   |           |           |           |            |           |           |           |            |           |
| ACTIVOS LIQUIDOS / TOTAL DE DEPOSITOS (%)                                     | 61.72     | 66.68     | 77.89     | 52.27      | 33.86     | 39.61     | 75.23     | 49.86      | 32.71     |
| ACTIVOS LIQUIDOS / ACTIVOS TOTALES (%)  | 30.49     | 32.46     | 45.91     | 33.51      | 23.12     | 27.34     | 51.73     | 46.04      | 29.74     |
| ACTIVOS LIQUIDOS + INVERSIONES / DEPOSITOS TOTALES (%)                        | 61.72     | 66.68     | 77.89     | 52.27      | 33.86     | 39.61     | 75.23     | 54.32      | 38.11     |
| <b>RENTABILIDAD</b>   |           |           |           |            |           |           |           |            |           |
| UTILIDAD NETA / ACTIVOS GENERADORES DE INGRESOS (PROMEDIO) (%)                | 0.11      | 3.07      | 0.41      | 1.67       | 1.34      | 3.04      | 2.45      | 1.33       | 1.40      |
| UTILIDAD NETA / TOTAL DE ACTIVOS (PROMEDIO) (%)                               | 0.07      | 2.04      | 0.27      | 1.07       | 0.98      | 2.13      | 1.23      | 0.78       | 1.02      |
| UTILIDAD NETA / PATRIMONIO TOTAL (PROMEDIO) (%)                               | 0.72      | 20.86     | 3.16      | 12.70      | 11.49     | 29.50     | 21.81     | 11.35      | 12.77     |
| INGRESOS POR INTERESES / ACTIVOS GENERADORES DE INGRESOS (PROMEDIO) (%)       | 7.10      | 9.25      | 8.33      | 7.89       | 7.05      | 4.86      | 4.98      | 4.72       | 4.01      |
| EGRESOS OPERACIONES / ACTIVOS GENERADORES DE INGRESOS (PROMEDIO) (%)          | 3.85      | 5.24      | 4.80      | 4.75       | 4.24      | 3.08      | 3.56      | 3.96       | 3.25      |
| INGRESOS NETOS POR INTERESES / ACTIVOS GENERADORES DE INGRESOS (PROMEDIO) (%) | 3.25      | 4.01      | 3.53      | 3.14       | 2.82      | 1.78      | 1.43      | 0.76       | 0.76      |
| EGRESOS GENERALES / INGRESOS DE OPERACIONES (%)                               | 21.57     | 16.48     | 15.57     | 16.89      | 17.09     | 25.51     | 29.33     | 44.88      | 39.88     |
| OTROS INGRESOS / ACTIVOS GENERADORES DE INGRESOS (PROMEDIO) (%)               | 0.08      | 0.05      | 0.04      | 0.19       | 0.31      | 0.01      | 0.04      | 0.04       | 0.03      |
| <b>PRODUCTIVIDAD</b>  |           |           |           |            |           |           |           |            |           |
| NUMERO DE EMPLEADOS   | 8.00      | 8.00      | 9.00      | 8.00       | 8.00      | 9.00      | 8.00      | 9.00       | 8.00      |



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|------------------------|-----------|-------|-------|------------|-----------|-------|-------|------------|-----------|
|                        | Diciembre | Marzo | Junio | Septiembre | Diciembre | Marzo | Junio | Septiembre | Diciembre |
| TASA DE INTERES PASIVA |           |       |       |            |           |       |       |            |           |
| PERSONA NATURAL        | 0.00      | 0.00  | 0.00  | 0.00       | 0.00      | 0.00  | 0.00  | 0.00       | 0.00      |
| PERSONA JURIDICA       | 4.01      | 4.20  | 0.00  | 0.00       | 2.45      | 2.45  | 0.00  | 0.00       | 0.00      |